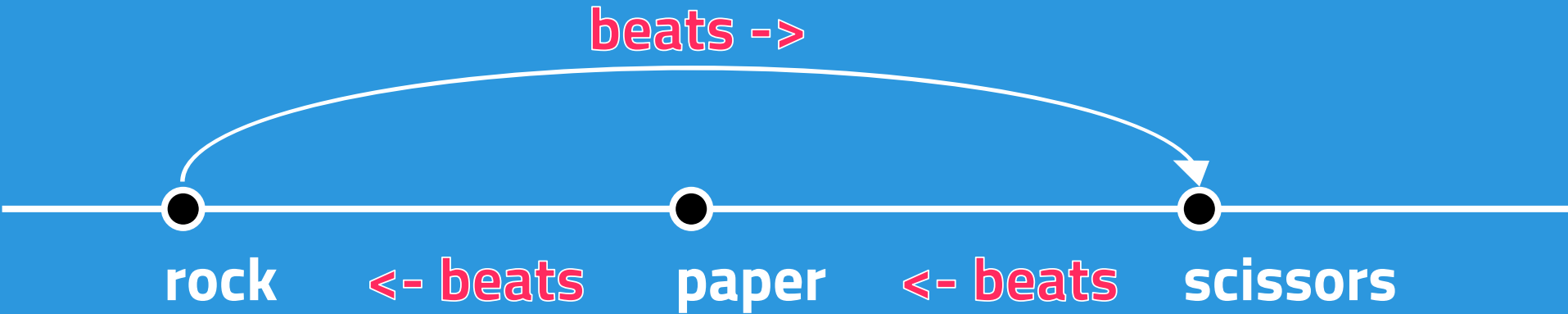




# THE TRIUMPH OF SIMPLICITY, CLARITY & DISCIPLINE

# Ultimate RPS

Our game  
is easy ...



Our game  
is easy?

<- loses to



rock

loses to ->



paper

loses to ->



scissors





Our game  
is easy??

<- beats



scissors

beats ->



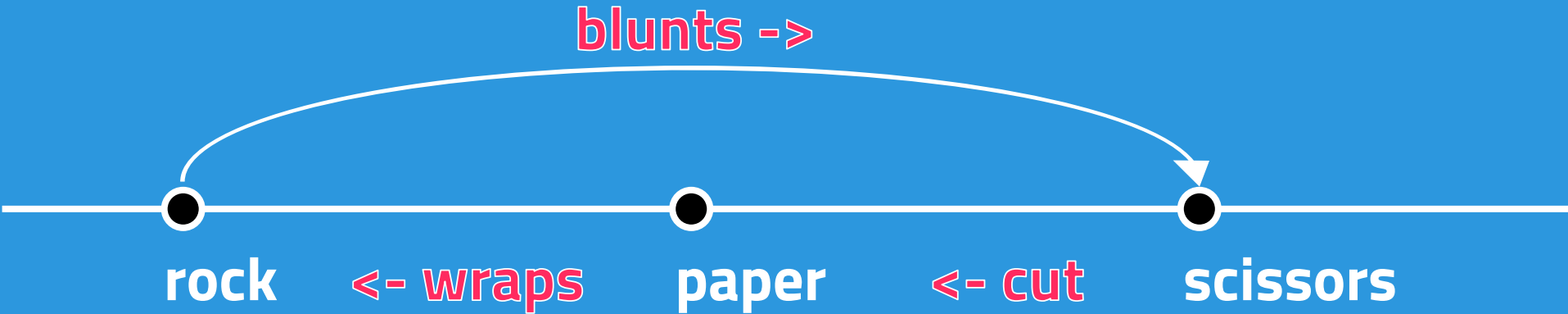
paper

beats ->



rock

Our game  
is easy???

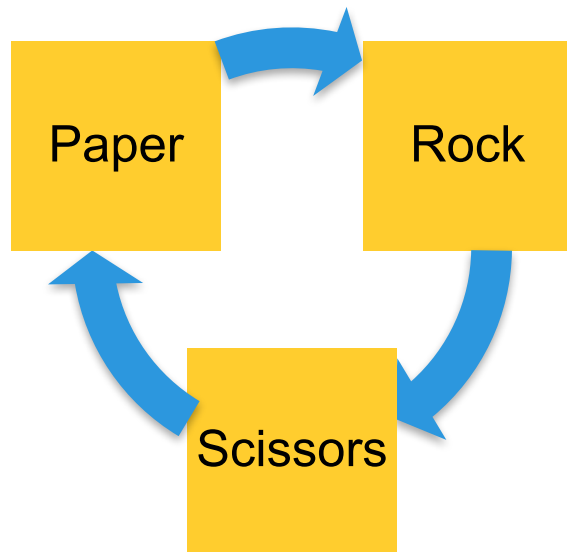


#### KEY INFORMATION

Victory runs in the direction of the arrow "<-".  
To "blunt", "cut" or "wrap" is to defeat the opponent  
susceptible to blunting, cutting or wrapping.

# Our game is easy????

- Rocks beats Scissors
  - (because rock blunts scissors)
- Scissors beat Paper
  - (because scissors cut paper)
- Paper beats Rock
  - (because paper wraps rock)



**Wait, wait, wait,  
back up, back up,  
what did we miss?**



Goals for  
today?

**Share.**  
**Reflect.**  
**Learn.**  
**Laugh.**  
**Commit.**



“ *From: Very Senior VIP Person*  
*To: Me*

***This really isn't the best way to  
manage these relationships ...***

“

*It would have been best if  
somehow the **communication** had  
been **clearer***



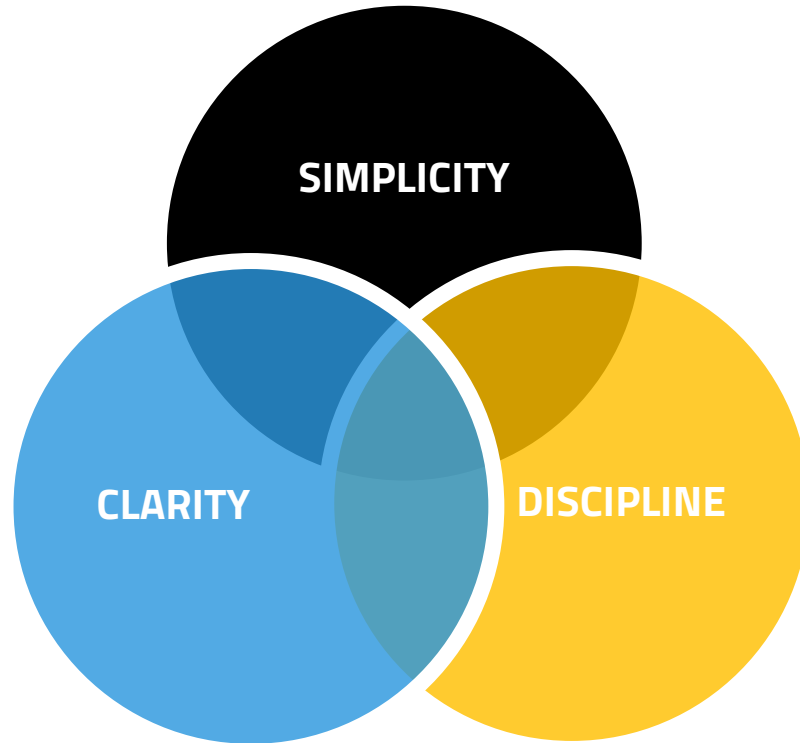
# Hello!

I am Paul Hammond

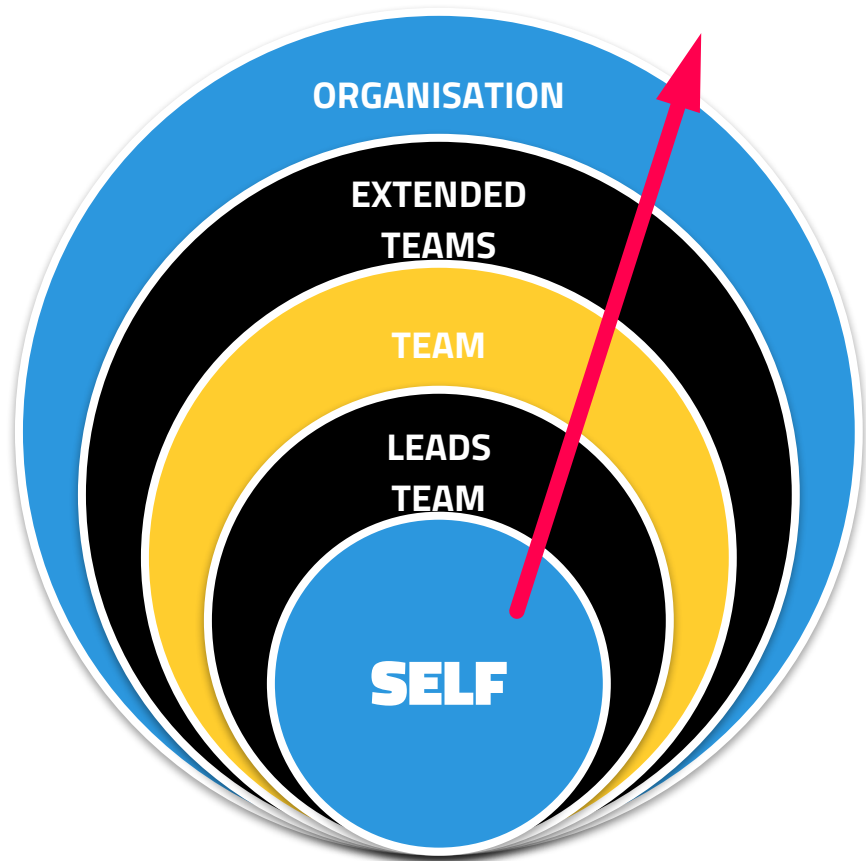
You can find me at @[phammond](#)



**Simplicity, clarity, discipline**  
**inextricably linked**



**Applies at  
all levels**



“ *Wait, wait, wait,  
back up, back up ...*

**#wwwbubu**



# SIMPLICITY

“ *Simplicity --*

***the art of maximizing the  
amount of work not done***

*-- is essential.*

“ *Simplicity is a prerequisite for reliability.*

*And reverse: complexity is a main ingredient of fragility*

*Edsger W. Dijkstra*

Indicators  
Triggers  
Tools

**Simplicity.**





# CLARITY



# I think about Clarity

## across a number of distinct areas

### **Purpose**

Why am I here?  
Why are we here?

### **Principles / Values**

Who am I?  
What do I stand for?

### **Roles / Expectations**

Who is responsible?  
Who is accountable?

### **Boundaries**

What constraints are there?

### **Communications**

Say what you mean  
Mean what you say

### **Feedback**

Learn  
Help others grow

### **Understanding**

Have I understood?

**| Let's create a wonderful  
moment ...**

## Dear John,

I want a man who knows what love is all about. You are generous, kind, thoughtful.

People who are not like you admit to being useless and inferior. You have ruined me for other men. I yearn for you. I have no feelings whatsoever when we're apart.

I can be forever happy -- will you let me be yours?

Gloria

I want a man who knows what love is. All about you are generous, kind, thoughtful people, who are not like you. Admit to being useless and inferior.

You have ruined me. For other men, I yearn.

For you, I have no feelings whatsoever. When we're apart, I can be forever happy. Will you let me be?

Yours,  
Gloria

# Important things to remember

## **Specificity**

Be specific.

Do not make people work hard for your meaning.

Or worse, make them guess or fill in the blanks.

## **Repetition**

“is not redundancy”.

Make it easy for people to internalise.

Success is when you hear others playing your message back.

Indicators  
Triggers  
Tools

**Clarity.**





# DISCIPLINE

“ *Discipline is just doing the same thing the right way whether anyone's watching or not.*

*Michael J. Fox*

Anyone  
practiced  
Pilates?

**It's hard!**





# Practice

# makes

# ??????

**Practice**

**makes**

**perfect? no ...**

**Practice**

**makes**

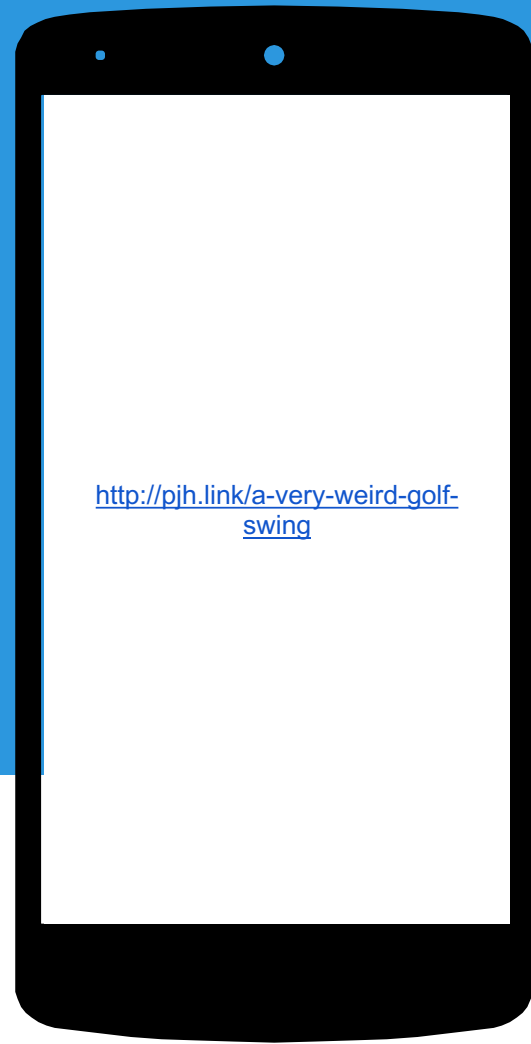
**permanent ...**

# Best. Swing. Ever ...?

## Nailed it ...

Almost certainly the  
culmination of countless  
hours of diligent practice at  
the driving range ...

<http://pjh.link/a-very-weird-golf-swing>



“ *If you want to go fast, go well.*

***“Uncle” Bob Martin***

# Discipline has a balance

## **Be disciplined**

Strive to always apply discipline to your approach.

Do not cut corners.

Be consistent.

## **Be pragmatic**

Sometimes you have to loosen your discipline to succeed.

Make good, well-informed choices about when to do so.

Eyes wide open.

## **Pay back the difference**

As soon as you compromise, plan for settling the balance.

Be insistent.

Interest compounds.

Indicators  
Triggers  
Tools

**Discipline.**





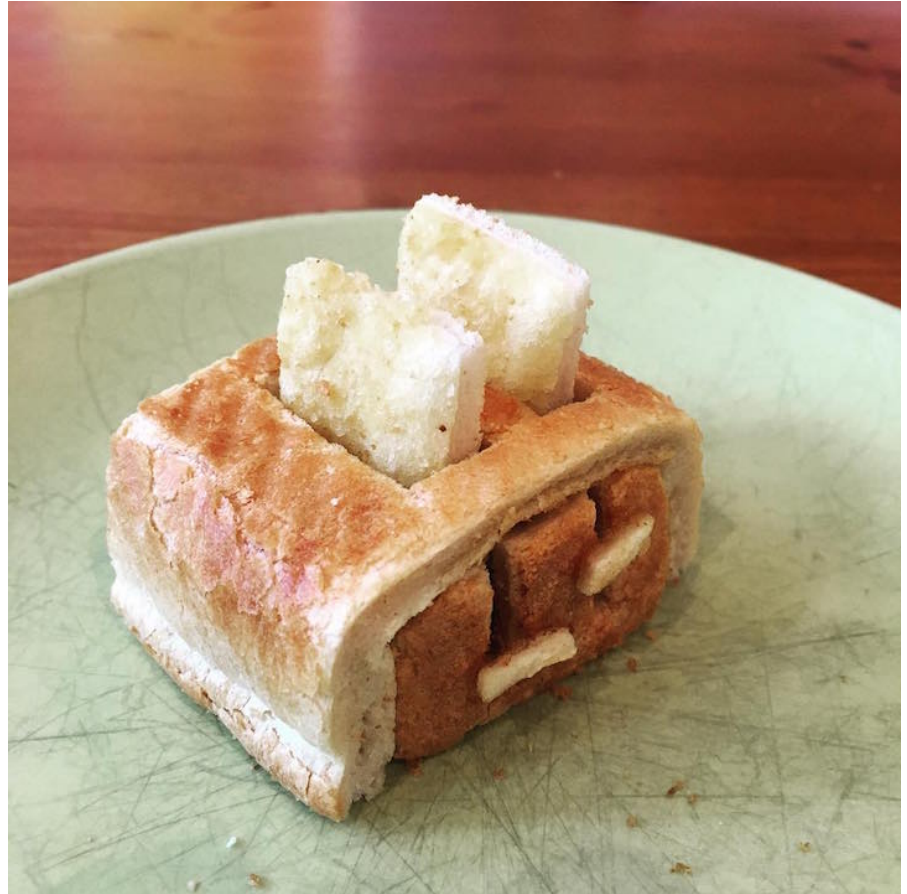
# Umm, TOAST?



**Simple and clear**



# Self-documenting



**Not relevant to the  
exercise, just cool ...**



# From toast ... ... to PB&J sandwiches

This is what even a simple task looks like when clarity is missing ...



<http://pjh.link/pbj-exact-instructions>



I'm exhausted



## My personal actions for Monday in the office

WHERE AM I ...	ME	MY TEAM	OUR ORGANISATION
... LACKING SIMPLICITY?			
... LACKING CLARITY?			
... LACKING DISCIPLINE?			



# Thanks!

## Any questions?

You can find me at [@phammond](#) &  
[hello@phammond.com](mailto:hello@phammond.com)

# Credits

Special thanks to all the people who made and released these awesome resources for free:

- Presentation template by [SlidesCarnival](#)
- Photographs by [Unsplash](#)

Plan - <https://unsplash.com/photos/RLw-UC03Gwc>

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Golf - <http://pjh.link/a-very-weird-golf-swing>

PB&J - <http://pjh.link/pbj-exact-instructions>

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